

Svenska kraftnät Initiate Strategic Partnering Contracts

New opportunities for you as contractor



ABOUT SVENSKA KRAFTNÄT:

Reliable Electricity Supply for Sustainable Development

Svenska kraftnät is the authority responsible for ensuring that Sweden's transmission system for electricity is safe, environmentally sound and cost-effective – today and in the future.

Svenska kraftnät plays a key role in the transition towards an even more electrified Sweden.

Svenska kraftnät is Facing Substantial Investments

To ensure reliable electricity supply and support the expansion of renewable energy production, it is necessary to reinforce and develop the Swedish national grid.

By 2040, Svenska kraftnät plans to accelerate the development rate to over 500 km completed 400 kV overhead lines annually.

This creates substantial business opportunities for contractors in the sector.





Svenska kraftnät Initiate Strategic Partnering

In 2025, Svenska kraftnät will initiate the procurement of four business packages comprising multiple 400 kV overhead power line contracts, utilizing the strategic partnering business model.

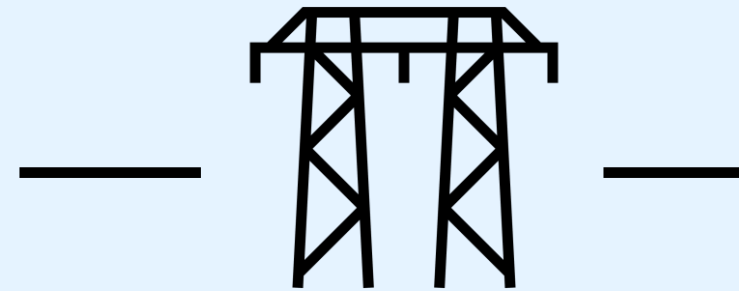
The total value of the four business packages amounts to 36 billion SEK, representing about 20 % of the overhead lines to be constructed until 2040.

What is Strategic Partnering?

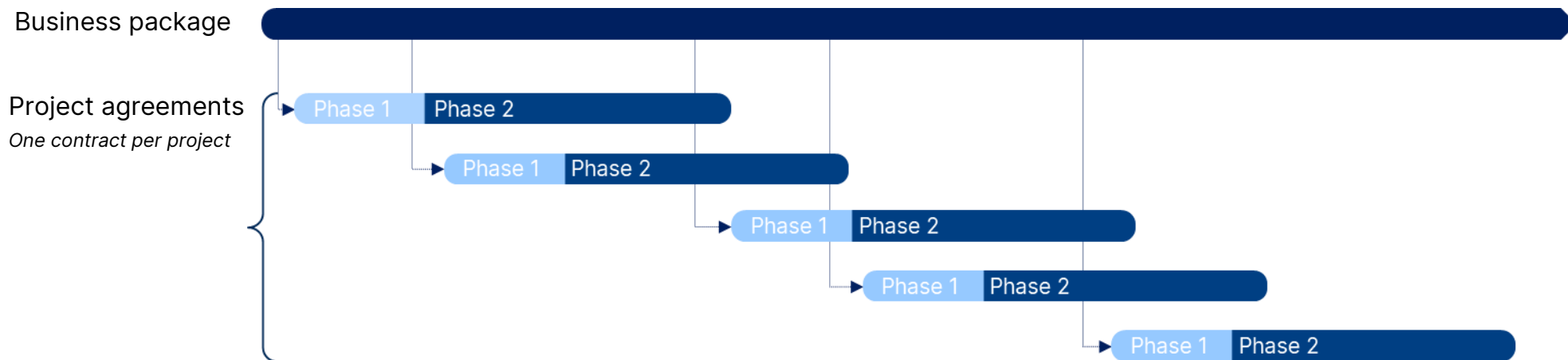
The business arrangement of strategic partnering means that you as a supplier enter into partnership with Svenska kraftnät. Within the framework of a business package the partner will be entrusted with carrying out multiple overhead power line contracts.

A business package consists of 4 to 10 contracts which are executed as separate project agreements.

Pre-construction and application for concession will be managed by the client. Early involvement of contractors in the planning and design phase is expected to contribute to an efficient project execution.



What is Strategic Partnering?



Business package – Initiated through a strategic partnership agreement

Project agreement – One contract per project

Phase 1 – Planning and Design, initiated by agreement to commence the project

Phase 2 – Construction, initiated following the agreement on target price and approved concession

Better Conditions for Developing the National Grid

To effectively address the rapidly increasing expansion rate Svenska kraftnät needs to enhance and scale up its capacity to construct overhead power lines.

The strategic partnering business model creates improved opportunities for developing the national grid at the pace required.

By entering into long-term strategic partnerships, Svenska kraftnät aims to provide you, as a contractor, with the conditions necessary to scale up your operations and enhance your capacity.



The new model is expected to result in:

- Reduced lead times
- Enhanced execution capability
- Fewer and shorter operational disruptions
- More efficient utilization of resources for both Svenska kraftnät and the strategic partner

Opportunities for you as a contracted supplier:

- Large agreements provide growth opportunities
- Promote recruitment and development of resources
- Long-term security with long-term contracts
- Reliable collaboration with a stable partner

Qualification procedure

1

Svenska kraftnät publishes a contract notice in e-Avrop.

2

Suppliers complete and submit their applications through e-Avrop.

- Applications can be submitted continuously

3

Svenska kraftnät evaluate and either approves or rejects the applications via e-Avrop.

4

Qualified companies will be invited to submit tenders for the business packages.